

# The new location of choice for hedge funds



A global hub with vast opportunities



## Why hedge funds are choosing DIFC

- World class legal and regulatory framework.
- Favourable tax regime.
- Flexible regulations.
- Deepest regulated financial market in the region.
- Flexible legal structures and product offering for fast expansion into Dubai.
- A range of commercial licence options for fast and easy set up.
- High quality of life and safe place to live.

## Be part of the MEASA's largest financial ecosystem



## Benefit from a future focused platform

**#1** Regime for domiciled funds

**#1** Global financial centre

**#1** Green financial centre

**#1** City in region for sustainable finance and responsible investing

- Industry collaboration through Dubai Sustainable Finance Working Group, a DIFC chaired initiative.
- Progressive regimes for digital assets – investment and crypto tokens.

Dubai in Global Financial Centre Index rankings vs. other MEASA cities. Client data.

## Vast opportunities from large pools of wealth

**USD 3.4trn+**  
of HNWI's private wealth in Middle East

**USD 3.8trn+**  
of financial capital managed by 40 Middle Eastern State-Owned Investors and **\$300+ Bn** of Dubai-based sovereign wealth

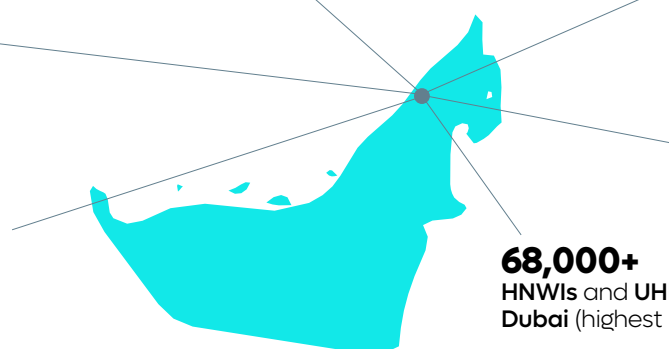


**USD 517bn**  
of wealth concentrated in Dubai, the highest in any Middle Eastern city

**0.9mn+**  
of HNWI population in Middle East

**USD 450bn+**  
total WAM size in the DIFC with **USD 170bn+** managed from DIFC

**68,000+**  
HNWIs and UHNWIs in Dubai (highest in MENA)



## A range of market entry options

### Representative office (regulated)

General marketing referral model

- Providing information on one or more financial products or financial services.
- Engaging in promotions.
- Making introductions or referrals in connection with the offer of financial services or financial products.

### Asset raising, full client relationship management (regulated)

Category 4

- Arranging credit or deals in investment.
- Advising on financial products.
- Arranging custody.
- Providing fund administration.
- Providing trust services other than as a trustee of an express trust.

### Portfolio management (regulated)

Category 3C

- Managing a collective investment fund.
- Managing assets.
- Providing trust services as a trustee of an express trust.
- Providing custody (other than for a fund).



## Licencing process

- 1 Submit letter of intent. [Click Here](#)
- 2 Process application and obtain in-principle approval.
- 3 Register your entity.

